



We are an engineering company engaged in the development and production of specialized environmentally friendly refrigeration technology. The technology used and integrated by MIRAI INTEX with innovative solutions opens new horizons in the field of cooling at ultra-low temperatures, aiming to minimize the negative impact of human on the environment. We offer our employees a unique opportunity to be an active part of a growing company, the ability to gain unique experience in a very interesting and innovative field.

For our growing manufacturing plant in Brno we are currently looking for talented and driven colleagues for following positions:

SALES MANAGER

JOB DESCRIPTION:

- You will identify the most successful markets while being fully aware of new products and the state of competition.
- Achieve growth and meet sales goals through direct cooperation with clients.
- An integral part of your work will be the preparation of sales offers to potential clients.
- You will build and support strong and long-term relationships with customers by partnering and understanding their needs.
- Provide technical project management and technical support to our customers in terms of use, service and installation of our products.
- You won't miss participation in professional conferences and seminars, where you will present the company and get acquainted with developments and innovations in the refrigeration industry.

REQUIREMENTS:

- Technical higher education; ideally with a focus on engineering.
- Practice in a similar position, ideally 3 years long.
- Experience in the field of engineering production and refrigeration industry.
- Good technical knowledge of cooling systems.
- Experience with the sale of refrigeration equipment or project management of refrigeration equipment.
- Knowledge of thermal calculations.
- Ability to sell to suppliers.
- English language spoken and written, German or another language an advantage.
- Driving license, active driver.

WHAT DO WE OFFER YOU:

- Interesting work in an international environment in a technologically unique field.
- Space for applying your experience and maximum possibilities of self-realization.
- Opportunity to actively participate in the growth and development of the company.
- Pleasant and motivated team.
- Very good financial evaluation of combinations of fixed salary + bonuses.
- Flexible working hours.
- Free coffee and drink at the workplace.

**CLICK HERE AND SEND US YOUR
CV DIRECTLY**

