

We are an engineering company engaged in the development and production of specialized environmentally friendly refrigeration technology. The technology used and integrated by MIRAI INTEX with innovative solutions opens new horizons in the field of cooling at ultra-low temperatures, aiming to minimize the negative impact of human on the environment. We offer our employees a unique opportunity to be an active part of a growing company, the ability to gain unique experience in a very interesting and innovative field.

For our growing manufacturing plant in Brno we are currently looking for talented and driven colleagues for following positions:

## **JUNIOR SALES SPECIALIST**

## JOB DESCRIPTION:

- Preparation of materials and presentation of products to clients.
- Participation in the creation of marketing strategy and business plan.
- Negotiating the terms of orders, contracts and deliveries.
- Creating potential and maintaining existing client relationships.
- Search for new customers.
- Collection and analysis of customer requirements.
- Processing of business offers.
- Finding and processing customer feedback.
- Finding partners for distribution or association.
- Analysis of the effectiveness of the implementation of sales plans.
- Monitoring the marketing activities of business partners.

## REQUIREMENTS:

- High school education in an ideally economical direction.
- Experience with customer service.
- Selling skills.
- English language at advanced level, other languages an advantage.
- Advanced knowledge of MS Office.

## WHAT DO WE OFFER YOU:

- Interesting work in an international working environment in technologically unique field.
- Space to use your experience at top level and possibilities for self-realization.
- The ability to actively participate in the growth and development of the company.
- Team of pleasant and motivated young professionals.
- Very good financial evaluation.
- Flexible working hours from Monday to Friday.
- Coffee and drinks for free workplace.

CLICK HERE AND SEND US YOUR
CV DIRECTLY

