



We are an engineering company engaged in the development and production of specialized environmentally friendly refrigeration technology. The technology used and integrated by MIRAI INTEX with innovative solutions opens new horizons in the field of cooling at ultra-low temperatures, aiming to minimize the negative impact of human on the environment. We offer our employees a unique opportunity to be an active part of a growing company, the ability to gain unique experience in a very interesting and innovative field.

For our growing manufacturing plant in Brno we are currently looking for talented and driven colleagues for following positions:

BIOGAS, LNG SPECIALIST

JOB DESCRIPTION:

- Project management of promotion and sales of refrigeration machines and methane and biomethane condensation equipment.
- Develop and implement product strategy to achieve sales and market penetration goals.
- Prospecting and market analysis to identify new opportunities for business development.
- Conducting presentations and meetings with customers to promote products and offer solutions that meet their needs.
- Customer relationship management, including support and advice on technical issues.
- Support for the creation of marketing materials and active participation in events and exhibitions in order to make the company and products visible on the market.
- Analyzing the competitive landscape and market trends to determine competitive advantages and develop a product positioning strategy.
- Collaboration with internal and external teams to ensure successful completion of projects and achievement of company goals.

REQUIREMENTS:

- Experience in industrial equipment sales, preferably in methane liquefaction.
- Technical education (engineering or energy) an advantage.
- Knowledge of the market and trends in refrigeration technologies and methane and biomethane condensation.
- Excellent communication and negotiation skills to effectively interact with clients and team.
- Ability to develop strategy and make decisions focused on achieving sales goals.
- Excellent knowledge of spoken and written English.
- Willingness to travel for meetings with clients and participation in exhibitions and events.
- Driver's license.

WHAT DO WE OFFER YOU:

- Interesting work in an international environment in a technologically unique field.
- Space to apply your experience with the maximum possibility of self-realization.
- Pleasant and motivated team.
- Attractive payment terms and bonus programs based on achievements.
- Flexible working hours.
- An extra week of vacation.
- Free coffee and drinks at the workplace.

**CLICK HERE AND SEND US YOUR
CV DIRECTLY**

